



Business Development Manager

Deadline: 25 February 2018

Employment term: Permanent

Category: Business/Management

Job type: Full time

Location: Yerevan

Job description:

Are you a Business Minded Tech Enthusiast? Are you passionate about Fintech industry and enjoying the endless opportunities of startup environment? Want a job where you can progress? Then stay tuned as Rate.am is looking for its driving force in the role of Business Development Manager.

Job responsibilities:

So, what will you actually be doing?

1. Researching Fintech industry to identify trendsetter ideas
2. Developing financial and customer satisfaction growth strategies
3. Analyzing data and translating results into better solutions
4. Proposing business deals to the potential partners
5. Pitching the product to different financial institutions like banks, exchange points, loan companies etc.

Required qualifications:

This is no job for the shy as you'll need to be bursting with self-confidence, love networking and enjoy presenting and public speaking.

So, we thought you might have...

1. Solid knowledge in the sphere of Finance
2. Deep understanding of sales and marketing principles with a proven sales track record
3. Strong negotiation and communication skills

4. Target-driven and self motivated character
5. An experience of launching new businesses or products is highly desirable.

Additional information:

We know what you want...

- Competitive salary
- Sustainability and no worries about future
- Code quality and professional approach
- Interesting projects and challenging environment
- Talented professionals eager to share their knowledge
- Training and business trip opportunities
- Flexible vacation and day-off policy
- Health insurance, English classes, Lunch vouchers
- Creative and cozy office
- Freedom and fun
- Massage and this is not a joke :-)

You can apply for this job just by following Application procedure.

Application procedures:

So, if you're up to the challenge, send your CV to jobs@sflpro.com . Also, please share this announcement with your network so we can connect the right candidate with the right job!